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## **The Impact of AI-Driven Performance Evaluation on Organizational Outcomes in Kenya: A Systematic Literature Review**

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# The Impact of AI-Driven Performance Evaluation on Organizational Outcomes in Kenya: A Systematic Literature Review

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## Abstract

This study explored the impact of AI-driven performance evaluation on organizational outcomes across various sectors in Kenya. Employing a desktop review methodology, it synthesized insights from academic literature, policy documents, and industry reports relevant to Kenya's socioeconomic context. Thematic analysis highlighted core themes such as workforce productivity, decision-making, and risk management. Findings revealed that AI-driven performance evaluation significantly enhances organizational outcomes by improving decision-making accuracy, optimizing workforce management, and reinforcing risk management practices. However, adoption in Kenyan organizations faces barriers such as high costs, limited IT infrastructure, and data privacy concerns, particularly affecting small and medium-sized enterprises (SMEs). The study concludes that while AI-driven performance evaluation holds immense potential to improve organizational outcomes, its success depends on strategic, context-specific implementation and robust regulatory frameworks to address ethical and data privacy challenges. Policymakers are urged to establish comprehensive guidelines for ethical AI adoption, develop affordable AI solutions for SMEs, and invest in IT infrastructure and workforce training to maximize AI's benefits.

**Keywords:** *AI-driven performance evaluation, organizational outcomes, productivity, decision-making, Kenya, organizational readiness theory, resource-based view, public administration, SMEs, risk management, AI adoption, workforce productivity, sustainable growth.*

## 1.0 Introduction

The integration of AI in organizational performance evaluation has fundamentally shifted the focus from subjective methods to objective, data-driven systems. These AI-powered tools utilize diverse data sources, including productivity metrics, behavioral patterns, and communication insights, to deliver real-time assessments tailored to both individual and organizational needs (Sampath *et al.*, 2024). This dynamic adaptability ensures continuous feedback, enabling refinements that enhance evaluation accuracy while reducing human error and bias (Rathnayake & Gunawardana, 2023). Moreover, the streamlined feedback process aligns performance outcomes with organizational goals, fostering transparency and efficiency (Mahboub & Ghanem, 2024).

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Beyond performance evaluation, AI-driven systems are reshaping organizational practices by incorporating predictive analytics and personalized training recommendations. For instance, machine learning models can predict performance trends and pinpoint areas requiring improvement, as demonstrated in AI applications within the oil and gas industry (Alghamdi, 2022). Similarly, generative AI is being leveraged to enhance recruitment, training, and employee development processes, creating an integrated human resources ecosystem (Banala, 2024). The evolving role of AI highlights its capacity to support strategic decision-making and drive organizational innovation across diverse industries (Narneg *et al.*, 2024).

In recent years, organizations have increasingly focused on achieving robust organizational outcomes that drive long-term success and sustainability. Organizational outcomes refer to the broader results that reflect the health and performance of a company, including resilience, productivity, profitability, innovation, and employee satisfaction. As highlighted by Hillmann and Guenther (2021), organizational resilience—defined as the ability of a company to adapt, recover, and thrive amidst disruptions—is a crucial aspect of these outcomes. The dynamic nature of today’s business environment demands that organizations not only respond to challenges but also innovate and enhance their strategic capabilities, often through the integration of technology and AI systems. Mikalef and Gupta (2021) argue that AI capabilities contribute directly to organizational creativity and firm performance, helping companies make more informed decisions that positively impact their overall outcomes.

Organizational outcomes extend beyond financial performance to encompass aspects such as change readiness and learning capacity. According to Weiner (2020), organizational readiness for change reflects a company's preparedness to adopt new initiatives or strategies, significantly influencing its ability to achieve desired outcomes. This readiness is shaped by factors such as effective leadership, resource management, and the alignment of internal processes with external demands. Expanding on this, Do *et al.* (2022) emphasize that resource-based management, organizational learning, and environmental dynamism are critical in shaping a company's capacity to innovate and adapt to market shifts. These perspectives underline that organizational outcomes are not only about immediate success but also the ability to evolve, foster continuous improvement, and build resilience, ultimately ensuring long-term sustainability.

In this context, AI-driven performance evaluation emerges as a transformative tool, strongly linked to enhanced organizational outcomes. Research highlights AI’s ability to optimize processes, improve decision-making, and drive strategic advantages. For instance, Wanga *et al.* (2021) demonstrate how AI-enabled transformation projects significantly boost firm performance by refining both organizational and process-level activities. These advancements include enhanced automation, improved information flow, and predictive analytics, which collectively contribute to strategic agility. Similarly, Kulkov *et al.* (2024) illustrate how AI-based systems, such as AI-driven customer relationship management (AI-CRM), disrupt traditional business models and elevate organizational performance. By automating decision-making processes, these systems streamline B2B relationship management and improve efficiency. Moreover, Mikalef *et al.* (2023) underscore AI’s positive impact in public organizations, particularly through process automation and cognitive insights, while cautioning against potential drawbacks like over-reliance on cognitive engagement.

## 1.1 Statement of the Problem

Kenyan organizations face persistent challenges in achieving optimal organizational outcomes across multiple sectors, impacted by issues like debt collection, high employee turnover, weak private investment, and limited adoption of AI-driven performance evaluation. Debt collection remains a major issue, with 25% of small and medium-sized enterprises (SMEs) identifying it as a top challenge, leading many to adopt restrictive measures such as requiring down payments or avoiding credit. While these practices provide immediate relief, they ultimately constrain business growth and cash flow, limiting long-term organizational potential (Simiyu & Ng'eno, 2023; Obunga *et al.*, 2024; Achiambo *et al.*, 2024). Compounding this, private sector investment remains weak, which constrains innovation and expansion opportunities for many firms. This lack of robust investment, coupled with Kenya's vulnerability to internal and external economic shocks, exacerbates organizational instability, making it difficult to achieve sustained growth and performance (Do *et al.*, 2022; Mikalef & Gupta, 2021; Wanga *et al.*, 2021).

Additionally, high employee turnover poses a significant barrier to consistent organizational performance. In the hospitality sector, for instance, turnover rates in Nairobi's hotels have exceeded 72%, while non-governmental organizations (NGOs) face turnover rates as high as 26% (Simiyu & Ng'eno, 2023; Obunga *et al.*, 2024). In the health sector, 56.84% of employees report inadequate measures to control turnover, impacting service quality and stability (Achiambo *et al.*, 2024). These turnover challenges disrupt operations, increase recruitment and training costs, and diminish organizational efficiency. Despite these pressing issues, the limited use of AI-driven performance evaluation systems further hinders organizational outcomes, as many firms lack the tools necessary to effectively assess and enhance workforce performance (Mikalef *et al.*, 2023; Kulkov *et al.*, 2024; Wanga *et al.*, 2021). AI-driven systems have been shown to improve organizational resilience, efficiency, and competitive advantage by offering data-driven insights that enhance workforce management and decision-making, yet their adoption remains low across Kenyan organizations, impeding overall productivity and growth (Sampath *et al.*, 2024; Liang *et al.*, 2022; Alghamdi, 2022).

## 1.2 Purpose of the Study

The purpose of this study is to examine the impact of AI-driven performance evaluation on organizational outcomes in Kenya.

## 2.0 Literature Review

This section reviews existing literature relevant to the study, providing a comprehensive understanding of the theoretical and empirical foundations that underpin AI-driven performance evaluation and its impact on organizational outcomes. The review is divided into theoretical and empirical components, exploring key concepts, frameworks, and findings from prior studies to situate the current research within a broader academic context. The theoretical literature review focuses on established models and theories that guide the understanding of AI adoption and its implications, while the empirical review synthesizes evidence from studies on AI's practical applications in performance management and organizational success.

### 2.1 Theoretical Literature Review

The theoretical literature review examines foundational models and theories that provide insights into the integration and impact of AI-driven performance evaluation in organizations. Two key



theories, the Resource-Based View (RBV) and the Technology Acceptance Model (TAM), are discussed in detail. RBV highlights the role of AI as a strategic resource that can foster competitive advantage by enhancing organizational processes and outcomes. Meanwhile, TAM explains the factors influencing the adoption and acceptance of AI tools within organizations, emphasizing the importance of perceived usefulness and ease of use. These theories offer a lens through which the study explores how AI can transform performance evaluation and drive organizational success, particularly in the Kenyan context.

### 2.1.1 Resource-Based View (RBV)

The Resource-Based View (RBV) was initially proposed by Wernerfelt (1984) and later expanded by Barney (1991), who argued that an organization's internal resources are key to achieving and sustaining competitive advantage. According to RBV, resources that are valuable, rare, inimitable, and non-substitutable (VRIN) form the basis of an organization's strategic strength, differentiating it from competitors (Barney, 1991). In the context of AI-driven performance evaluation, RBV suggests that these advanced systems can serve as a critical organizational resource by enabling firms to leverage data analytics and performance insights, ultimately enhancing productivity, decision-making, and employee retention (Do *et al.*, 2022). By treating AI tools as strategic resources, organizations can optimize employee performance through precise evaluation, fostering competitive advantages aligned with RBV's VRIN attributes.

Critics of RBV argue that it oversimplifies competitive advantage by focusing heavily on internal resources without adequately considering external market dynamics (Priem & Butler, 2001). Additionally, some scholars contend that RBV lacks empirical validation and practical applicability in rapidly changing industries where adaptability is crucial (Kraaijenbrink *et al.*, 2010). Despite these criticisms, RBV is highly relevant to this study as it highlights the potential of AI-driven performance evaluation as a valuable resource. AI technologies, by allowing organizations to align employee performance with strategic goals, can act as a differentiator in achieving optimal organizational outcomes in Kenya (Do *et al.*, 2022; Kulkov *et al.*, 2024). In Kenya's competitive sectors, where challenges like high employee turnover and weak investment are prevalent, RBV provides a solid theoretical foundation for understanding how AI can support long-term growth and resilience.

### 2.1.2 Technology Acceptance Model (TAM)

The Technology Acceptance Model (TAM) was proposed by Davis (1989) to explain how and why users accept or reject new technology. According to TAM, two key factors—perceived usefulness and perceived ease of use—determine the likelihood of a technology being adopted. If users believe that a technology will enhance their job performance (perceived usefulness) and find it easy to use, they are more likely to adopt it. In applying TAM to AI-driven performance evaluation, the model suggests that for successful implementation, employees and managers must perceive these AI tools as beneficial to their roles and find them user-friendly (Weiner, 2020). TAM provides a structured approach to understanding the adoption of AI systems, making it a valuable tool in examining how Kenyan organizations might integrate AI into performance management processes to improve outcomes.

However, TAM has faced criticism for being too simplistic and for neglecting other factors, such as social influences and organizational culture, which may also affect technology adoption (Venkatesh & Davis, 2000). Moreover, TAM assumes that adoption is a one-time event,

overlooking the complexities of ongoing use and adaptation (Bagozzi, 2007). Despite these limitations, TAM is relevant to this study as it allows for an examination of factors that affect the acceptance of AI-driven performance evaluation tools in Kenyan organizations. Given the unique workforce dynamics and challenges in Kenya, understanding how AI's perceived usefulness and ease of use influence adoption is crucial for assessing its impact on organizational outcomes (Mikalef & Gupta, 2021; Wanga *et al.*, 2021).

## 2.2 Empirical Literature Review

Artificial intelligence (AI) is reshaping organizational functions globally, impacting talent management, strategic decision-making, and operational efficiency. Studies show that AI's adoption in HR functions, from recruitment to performance appraisal, is growing as firms seek optimized talent management practices. Gao and Segumpan (2024) examined AI's role in small and medium-sized retail organizations, specifically in recruitment, selection, training, and performance appraisal. Their bibliographic analysis from Scopus highlighted AI's ability to streamline recruitment and enhance employee engagement, though they identified a lack of empirical evidence on AI's direct impact within SMEs. They suggest structured AI adoption strategies to realize AI's potential in HR, noting that this is particularly relevant for resource-constrained firms where efficient management can make a critical difference.

In broader organizational processes, Olan *et al.* (2024) found that AI combined with knowledge-sharing (KS) systems offers the most sustainable performance benefits, enhancing adaptability in a fast-evolving digital landscape. Their fuzzy set-theoretic approach revealed that AI alone may improve operational performance, but its impact is amplified with a complementary KS framework, which allows organizations to harness data fully and share insights across teams. Narneg *et al.* (2024) further explored AI's strategic impact on decision-making through machine learning-based recommendation systems. Their mixed-methods study found that AI-driven decision tools improved analytic capacities and response times, critical to competitive agility. However, they noted transparency and trust challenges, stressing the importance of developing AI systems that foster confidence among decision-makers, a crucial consideration as AI assumes a larger role in strategic planning.

Focusing on workforce dynamics and ethical considerations, Rozman *et al.* (2023) and Kordzadeh (2022) addressed AI's impact on workload and fairness, respectively. Rozman *et al.* analyzed 317 Slovenian firms, finding that AI-driven workload reduction positively influenced employee engagement, which then enhanced company performance. Their study shows that by minimizing repetitive tasks, AI allows employees to focus on high-value work, directly contributing to productivity. Conversely, Kordzadeh's review on algorithmic bias revealed AI's potential for reinforcing workplace inequalities, which may negatively impact perceptions of fairness and acceptance. He underscores the need for ethical AI design to foster a culture of trust and inclusivity within organizations. Together, these studies illustrate AI's dual role in enhancing productivity and underscoring the importance of ethical implementation, providing a balanced view of AI's potential in advancing global organizational outcomes.

Artificial intelligence (AI) is increasingly influencing various sectors across Africa, with researchers exploring its implications in fields like accounting, healthcare, and education. Anomah *et al.* (2024) investigated AI's adaptability in the accounting and auditing profession in Ghana, where the rapid integration of AI presents both challenges and opportunities for professionals. Using a quantitative cross-sectional survey with structural equation modeling (SEM), the study

identified six critical domains and twelve adaptability attributes, such as leadership qualities, resistance to change, and readiness for disruption. Their findings emphasize that for accounting professionals in developing economies to remain competitive, they must continuously upskill and develop broader business acumen and interpersonal skills. This study highlights the pressing need for Ghanaian policymakers, professional bodies, and industry leaders to foster an adaptive workforce that can harness AI's potential, enhancing resilience in the face of technological disruption.

In the healthcare sector, Abadie *et al.* (2023) explored AI's role in achieving omnichannel integration quality (OIQ) in Ghanaian healthcare services. As digitalization expands customer touchpoints, AI becomes crucial in creating seamless interactions across these channels. Abadie *et al.* applied the resource-based view and socio-technical systems theories, surveying 170 healthcare professionals to understand how AI can turn organizational resources into capabilities that improve OIQ and productivity. The study findings reveal that effective omnichannel management requires strategies that enhance the employee-technology interface, emphasizing the importance of AI in bridging communication gaps in patient care. By integrating AI within healthcare systems, organizations can provide more coordinated, efficient, and responsive services, aligning with the broader digitalization goals of the healthcare sector in Africa.

Funda and Francke (2024) explored the impact of an AI-enabled decision support system (AIDSS) on decision-making in a South African university's ICT department. Their study, based on a survey of 28 participants, found that AIDSS significantly improved decision-making effectiveness and IT operations but raised ethical concerns about threats to human values and autonomy. The findings emphasize the need for balanced AI adoption in education, combining operational benefits with ethical safeguards to uphold institutional and societal values.

The integration of Artificial Intelligence (AI) in Kenya is reshaping sectors from public administration to business and environmental management, with studies exploring AI's impact on decision-making, operational efficiency, and strategic development. Omoga (2024) investigates the benefits of integrating AI within Management Information Systems (MIS) in Kenyan County Governments, revealing that AI adoption enhances decision-making by simplifying complex data analysis in public sector operations. By analyzing officials' perceptions and experiences, this study emphasizes that AI enables more effective and data-informed decisions, which can lead to more efficient service delivery at the county level. Omoga's research underscores AI's potential to transform public administration, highlighting a valuable area for government investment in technology to boost transparency and operational precision in governance.

In the private sector, Mohlala *et al.* (2024) conducted a systematic review focusing on AI-driven Human Resource Information Systems (HRIS) in small and medium-sized enterprises (SMEs). Their study analyzed 100 research articles using the PRISMA framework and found that integrating AI with HRIS can improve employee productivity by 29%, decision-making by 20%, and operational efficiency by 26%. However, challenges such as high costs and limited IT infrastructure were noted as barriers for SMEs. Mohlala *et al.* recommend cost-effective, scalable HRIS solutions to enable more SMEs to adopt AI-driven HR technologies, emphasizing the transformative role of AI in enhancing workforce management, fostering innovation, and creating a competitive advantage within Kenya's rapidly evolving business landscape.

In natural resource management, Chisika and Yeom (2024) explore AI's potential within Participatory Forest Management (PFM) by examining AI's role in supporting sustainable forest

management in Kenya. Conducting a case study with 85 respondents from the Nairobi City Park Community Forest Association, their study found that AI-enabled tools could streamline data acquisition and management, making community roles in PFM more efficient and transparent. Notably, 90% of respondents expressed confidence in AI's ability to enhance PFM outcomes, although 67.1% stressed the need for a comprehensive AI policy to ensure that these tools remain adaptable and inclusive to local contexts. The study highlights the growing importance of AI in environmental management and the need for policies that support continuous community engagement to maximize the effectiveness of AI applications in resource management.

Yi and Ayangbah (2024) take a macroeconomic view, analyzing AI innovation management's relationship with productivity and economic growth in Kenya. Through case studies across various industries, they show that AI-driven productivity gains—such as automation and improved product quality—are crucial for economic development. However, they also identify challenges like employee retraining and data privacy concerns, which need to be addressed for successful implementation. The study emphasizes that AI adoption can drive economic growth, especially in emerging markets, but requires strategic oversight and equitable access to ensure that benefits reach all sectors. Collectively, these studies highlight AI's transformative potential in Kenya, from public governance and business operations to environmental management, illustrating the multifaceted impact of AI adoption on Kenya's development trajectory.

Artificial Intelligence (AI) is also gaining momentum in Kenya's banking sector, where it is being integrated to enhance risk management and improve organizational performance. Nimmagadda (2022) provides a comprehensive analysis of AI-powered risk management systems, highlighting how AI techniques—such as machine learning, natural language processing, and neural networks—are transforming risk assessment and mitigation in the banking industry. By improving predictive accuracy and enabling real-time risk monitoring, AI allows banks to respond to potential risks more effectively. However, Nimmagadda also discusses implementation challenges, including issues related to data quality, model interpretability, and regulatory compliance. The study's analysis of case studies from leading financial institutions demonstrates how AI-powered risk management systems have reshaped risk management practices, emphasizing that AI integration can significantly enhance operational efficiency and regulatory adherence in Kenya's financial sector, especially in navigating evolving financial risks.

In exploring the broader impact of AI on organizational performance within the banking industry, Mahnen and Ghanem (2024) investigate the combined effects of AI, knowledge management practices (KMP), and balanced scorecards (BSC) on organizational performance (OP). Using partial least squares structural equation modeling (PLS-SEM) with data from 594 employees in MENA-region banks, their study reveals that AI adoption positively impacts OP, primarily when mediated through KMP and BSC frameworks. Mahnen and Ghanem's findings suggest that knowledge management plays a crucial role in enhancing the effectiveness of AI, enabling banks to leverage AI-driven insights and data for strategic performance measurement. The study emphasizes that incorporating AI within structured KMP and BSC systems allows banks to monitor key metrics, ensuring that AI's benefits align with long-term strategic goals. Their research suggests that Kenyan banks could adopt similar approaches to realize AI's full potential for boosting performance and sustaining growth.

The exploration of AI's impact on organizational culture, strategic competitiveness, and performance is gaining momentum across various sectors. Bijalwan et al. (2024) conducted a



theoretical review examining the influence of Denison's organizational culture model on productivity within Kenyan municipalities, focusing on the mediating role of workplace incivility. Utilizing Denison's model, which emphasizes traits like involvement, consistency, adaptability, and mission, the study highlights how a strong organizational culture enhances productivity. Bijalwan et al. argue that by embedding adaptable cultural practices, municipalities can mitigate workplace incivility and foster a more conducive work environment, ultimately improving employee performance. This research provides valuable insights into how organizational culture can be leveraged to boost productivity in Kenya's public sector.

Similarly, Njue (2023) investigates the impact of competitive strategies on the financial performance of commercial banks in Nairobi County. The study analyzes strategies such as product differentiation, innovation, post-COVID-19 recovery efforts, and human capital development, guided by frameworks like Porter's generic strategies, the resource-based view, and agency theory. Employing a cross-sectional survey of 234 bank branch managers, with data analyzed using ordinal logistic regression, the findings reveal a positive correlation between competitive strategies and financial performance. Banks that adopt effective differentiation, innovation, and human capital strategies are better equipped to achieve financial stability and growth. Njue's study underscores the importance of strategic adaptability for Kenyan banks in navigating market shifts and economic recovery efforts, offering critical lessons for sustaining competitiveness in dynamic environments.

The literature underscores the transformative impact of Artificial Intelligence (AI) across diverse sectors globally and within Africa, particularly in Kenya. Globally, studies show AI's ability to streamline talent management, enhance decision-making, and increase operational efficiency, though challenges around transparency and ethical concerns persist. In Africa, research emphasizes AI's adaptability in fields such as accounting, healthcare, and education, with studies highlighting the potential for efficiency and strategic gains while addressing local challenges. In Kenya, AI is reshaping sectors like public administration, SMEs, environmental management, and banking. Studies reveal that AI-driven tools improve decision-making, productivity, and risk management, especially within government operations, financial services, and natural resource management. However, challenges such as high costs, IT limitations, data privacy, and workforce retraining are noted, emphasizing the need for policy frameworks and strategic oversight to ensure equitable and effective AI adoption. Collectively, the literature suggests that while AI offers substantial gains in productivity and strategic agility, careful integration and ethical practices are essential to realize its full potential across Kenyan organizations.

### **3.0 Research Methodology**

This study employed a desktop review methodology to investigate the impact of AI-driven performance evaluation on organizational outcomes in Kenya. Desktop research, also known as secondary research, involves the systematic gathering and analysis of existing data and literature, enabling researchers to draw insights without engaging in primary data collection (Wahid *et al.*, 2023). This review synthesized findings from academic sources, policy documents, and industry reports relevant to Kenya's organizational landscape. Data sources included peer-reviewed journal articles, governmental publications, and reports from reputable organizations such as the Kenya National Bureau of Statistics (KNBS), Central Bank of Kenya, and various AI policy institutions within the country. Such an approach, combining quantitative and qualitative evidence, provides

a comprehensive understanding of AI's role and potential in Kenyan organizational settings (Helms *et al.*, 2018).

The methodology focused on peer-reviewed literature from the last decade, including studies on AI's application in performance management, workforce productivity, and strategic decision-making within similar developing economies. As highlighted by Webb *et al.* (2015), using a systematic desktop assessment enables a robust, streamlined approach to compiling insights from multiple sources. To capture contemporary advancements and policy shifts, the study incorporated gray literature like government policy briefs and working papers, which are essential for understanding recent initiatives and AI's policy landscape (Faric *et al.*, 2019). This integration allowed for an updated view of AI application, reflecting current organizational needs, challenges, and opportunities specific to Kenya.

For literature selection, a systematic search strategy was applied across multiple databases, including Web of Science, Scopus, and Google Scholar, using keywords such as "AI-driven performance evaluation," "organizational outcomes," "Kenyan SMEs," and "AI policy Kenya." Following Kurniawan (2018), systematic criteria were established to ensure methodological rigor. Inclusion criteria included studies that addressed AI applications within organizational or management contexts in Kenya or similar economies, provided empirical evidence on AI's impact on organizational metrics, and were published in English within the past decade. Exclusion criteria ruled out studies solely focused on AI technology without organizational context, articles without empirical evidence, and publications beyond the ten-year scope unless foundational.

The thematic analysis approach categorized the literature by key themes, such as productivity gains, decision-making enhancement, and workforce management, enabling a synthesis of findings to identify trends and sector-specific insights (Wahid *et al.*, 2023). Critical analysis of data sources was employed to evaluate credibility, focusing on Kenya's unique socioeconomic and technological landscape. This detailed desktop review methodology offered a robust framework, ensuring comprehensive and relevant insights into the relationship between AI-driven performance evaluation and organizational outcomes in Kenya, consistent with best practices in desktop research (Webb *et al.*, 2015)

## 4.0 Findings

The desktop review of literature on AI-driven performance evaluation and its influence on organizational outcomes in Kenya yielded several key themes, emphasizing how AI integration enhances productivity, decision-making, and strategic outcomes across sectors.

### 4.1 Enhancing Decision-Making and Efficiency in Public Administration

AI's impact on organizational outcomes in Kenyan public administration is evident through its potential to transform decision-making and operational efficiency. Omoga (2024) highlights that integrating AI within Management Information Systems (MIS) for County Governments improves the quality of data-driven decisions, which, in turn, enables more efficient and responsive service delivery. This improvement in decision-making enhances organizational effectiveness, demonstrating the role of AI in strengthening governance processes, reducing errors, and increasing transparency. The study suggests that AI adoption in public administration can lead to more precise organizational outcomes, enabling the public sector to serve communities with greater impact.

#### **4.2 Productivity and Workforce Management in SMEs**

The integration of AI-driven Human Resource Information Systems (HRIS) has significant implications for organizational outcomes within Kenya's SMEs. According to Mohlala *et al.* (2024), AI-supported HRIS improves employee productivity by 29% and decision-making capacity by 20%, leading to streamlined operations and more efficient use of resources. However, barriers such as high implementation costs and limited IT resources were identified, which may prevent widespread adoption. This theme underscores the potential of AI to enhance organizational outcomes through optimized workforce management and data-driven HR practices, suggesting that targeted AI investments in HRIS can position SMEs for sustainable productivity gains and competitive advantage.

#### **4.3 Improving Organizational Outcomes in Environmental Management**

AI's application in Participatory Forest Management (PFM) illustrates its potential to improve organizational outcomes in natural resource management. Chisika and Yeom (2024) found that AI-enabled tools enhance data management and community engagement in PFM, increasing transparency and operational efficiency. These improvements contribute to achieving organizational goals in sustainable resource management by reducing manual errors and enabling real-time data insights. The study highlights how AI adoption in environmental organizations aligns with broader strategic outcomes, providing a model for using technology to achieve resource efficiency, community involvement, and sustainable impact.

#### **4.4 Economic Growth and Productivity in Industry**

In the Kenyan industrial sector, Yi and Ayangbah (2024) demonstrate that AI-driven innovation management enhances organizational outcomes by increasing productivity and reducing operational costs. By automating processes and improving product quality, AI supports companies in achieving higher output and competitiveness, which directly contributes to economic growth. However, challenges such as workforce retraining and data privacy remain significant. The study emphasizes that strategic oversight of AI implementation can strengthen organizational outcomes, making firms more resilient and better positioned for growth, particularly in emerging economies where resource optimization is crucial.

#### **4.5 Risk Management and Performance Optimization in Banking**

The application of AI in Kenya's banking sector has yielded improvements in organizational outcomes, particularly in risk management. Nimmagadda (2022) illustrates how AI-powered systems, such as machine learning and natural language processing, enhance predictive accuracy in risk assessment, enabling banks to respond proactively to potential threats. These improvements in risk management optimize organizational outcomes by strengthening financial stability and ensuring compliance with regulatory standards. However, challenges in data quality and model interpretability suggest that careful calibration is required to achieve consistent performance benefits. Overall, AI in banking reinforces strategic resilience and operational security, which are central to organizational success in high-stakes financial environments.

#### **4.6 Organizational Performance through Knowledge Management and Balanced Scorecards**

The combined impact of AI, knowledge management practices (KMP), and balanced scorecards (BSC) on organizational performance is significant in Mahnen and Ghanem's (2024) study. By using structured knowledge management and performance measurement systems, organizations

can more effectively align AI capabilities with strategic goals. In Kenya’s financial sector, AI integration with KMP and BSC frameworks allows organizations to monitor critical performance metrics, facilitating informed strategic adjustments. This theme emphasizes the importance of structured frameworks in enhancing organizational outcomes, suggesting that AI combined with KMP and BSC can improve productivity and long-term strategic alignment.

In Kenya, AI-driven performance evaluation has a measurable impact on organizational outcomes across sectors, enhancing productivity, decision-making, and strategic alignment. Whether in public administration, SMEs, environmental management, industry, or banking, AI adoption has demonstrated clear benefits in optimizing processes, reducing inefficiencies, and achieving higher productivity. However, challenges such as cost, IT infrastructure, and workforce readiness indicate the need for strategic policy frameworks and tailored implementation strategies to ensure AI’s sustainable impact. The synthesis of these findings points to AI’s role as a catalyst for stronger organizational outcomes, underscoring the importance of responsible, context-sensitive AI adoption to drive organizational success across Kenya’s diverse economic landscape.

#### 4.7 Summary of Literature Search

The literature review revealed several key themes regarding the impact of AI-driven performance evaluation on organizational outcomes in Kenya, which are summarized in Table 1. These themes include decision-making enhancements in public administration, improvements in workforce productivity among SMEs, advancements in environmental management through AI tools, the role of AI in driving economic growth, enhancements in risk management within the banking sector, the interplay between AI and organizational performance metrics, the influence of organizational culture on productivity, and the effects of competitive strategies on financial performance. Each study contributes to a nuanced understanding of how AI technologies are influencing various organizational aspects across sectors, highlighting both the opportunities and challenges present in the Kenyan context.

**Table 1: Summary of Literature Search**

Theme	Study	Finding
Decision-Making	Omoga (2024)	AI integration in Management Information Systems (MIS) enhances data-driven decision-making in Kenyan County Governments, improving transparency and service efficiency.
Workforce Productivity	Mohlala <i>et al.</i> (2024)	AI-driven HRIS improves productivity by 29% and decision-making by 20% in Kenyan SMEs, though high costs and limited IT resources pose adoption challenges.
Environmental Management	Chisika & Yeom (2024)	AI tools in Participatory Forest Management (PFM) enhance data accuracy and transparency, with 90% of respondents seeing potential, but 67.1% stress local policy needs.
Economic Growth	Yi & Ayangbah (2024)	AI innovation management boosts productivity and economic growth by automating processes and enhancing product quality, though retraining and data privacy remain concerns.
Risk Management	Nimmagadda (2022)	AI-powered systems in banking improve risk prediction and real-time monitoring, enhancing operational

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Organizational Performance	Mahnen & Ghanem (2024)	efficiency and regulatory compliance, yet face challenges with data quality. AI combined with knowledge management practices (KMP) and balanced scorecards (BSC) strengthens performance metrics in banks, aligning AI benefits with strategic goals.
Organizational Culture	Bijalwan <i>et al.</i> (2024)	Strong organizational culture via Denison’s model, including traits like involvement and adaptability, reduces workplace incivility, improving productivity in Kenyan municipalities.
Competitive Strategies	Njue (2023)	Competitive strategies, including product differentiation and human capital investment, positively impact financial performance in Kenyan banks, particularly in the post-COVID era.

## 5.0 Conclusion

The study concludes that AI-driven performance evaluation significantly enhances organizational outcomes across various sectors in Kenya by improving decision-making, streamlining workforce management, and optimizing operational efficiency. In public administration, AI fosters transparency and service efficiency, while in SMEs, it drives workforce productivity and competitive advantage through innovative HR practices. Additionally, in natural resource management and banking, AI strengthens risk management and data accuracy, contributing to organizational resilience and sustainable growth. However, challenges such as high costs, limited IT infrastructure, data privacy concerns, and workforce adaptation persist, particularly for smaller enterprises. To maximize AI’s potential, the study recommends comprehensive policy frameworks and investments in infrastructure and workforce training, ensuring that AI adoption supports productivity and aligns with Kenya’s broader goals of sustainable development and inclusive growth.

## 6.0 Recommendations

The study recommends several key measures to enable the effective and sustainable adoption of AI-driven performance evaluation in Kenya. Policymakers are urged to establish comprehensive frameworks addressing regulatory, ethical, and data privacy concerns to ensure responsible AI adoption and build trust in AI systems. Targeted investments in IT infrastructure and affordable AI solutions are essential, particularly for SMEs facing cost barriers. Workforce training programs should be prioritized to equip employees with the skills needed to interact with AI systems, especially in critical sectors like public administration, banking, and resource management. AI adoption strategies must also emphasize context-specific applications tailored to Kenya’s unique socioeconomic landscape, with a focus on public governance, environmental management, and financial services. Finally, collaboration among government, industry leaders, and academic institutions is vital for fostering innovation, sharing best practices, and accelerating the development of scalable AI solutions that drive economic growth and data-driven organizational success.

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